



SALE RESPONSIBLE: _____

TECHNICAL MANAGER _____

20 Questions - New Project Inquiry

General Questions

Date: _____

Company Name: _____

Address: _____

Purchasing Contact _____ Ph: _____

Email: _____ Fax: _____

Engineering Contact: _____ Ph: _____

Email: _____ Fax: _____

Business/Industry: _____

Who is requesting the SV? Purchasing: _____ Engineering: _____

Do you currently do business with this company now? _____ How Long: _____

Business/Industry: _____

Manufacturing Location: _____ Purchasing: _____

Affiliate companies: _____

Locations: _____

Target Price: _____ Target quantity (per year) _____



New Project or Existing Project: _____

Life of Project: _____ Current Supplier: _____

Time Line

Quote due: _____ Samples Due: _____

Pilot Date: _____ Start Production: _____

End Product: _____

Other Opportunities: _____

SOLENOID VALVE TECHNICAL QUESTIONS:

Type of Valve: Normally open Normally closed

N° of ways: ____ 2 ____ 3 ____ other.

Orifice diameter in mm: _____

Entry pipes in inches: _____

Exit pipe in inches: _____

Working pressure Min (bar or Psi). _____ MOPD (bar or Psi): _____

Working temperature: in C° or F _____

Coil specs: Volts _____ HZ _____ Watts _____ ED% _____

Fluid type: _____

If fluid is acid: Concent%. _____ Temp in C° or F: _____

If oil/fat: Viscosity _____ mm2/s _____ Opp..E at _____ C° or F.

KV (flow rate) in lt/min _____



Seal material (circle one)

- Buna (NBR).
- Etilene propilene.
- Silicone
- Viton (FKM)
- Neoprene
- Ruby
- Teflon
- Steel

Body material: Stainless steel – AISI _____ Copper _____ Other _____

Corrosion resistance: yes _____ no _____

Minimum number of requested cycles _____

OTHER GENERAL INFORMATION

Information on the application where the SV in installed . _____

Purpose of the machine/application where the SV is installed. _____

Unit description. _____

Other Comments: _____
